

In die Zukunft bauen

bautec

Internationale Fachmesse für
Bauen und Gebäudetechnik

*International trade fair for
building and construction
technology*

21.–25. Februar 2012

21–25 February 2012

**Standanmeldung
Application Form**

Inhaltsverzeichnis

Wichtige Daten	
Standanmeldung Blatt I (Aussteller/Produkte)	
Standanmeldung Blatt II (Standfläche)	
Standanmeldung Blatt III (Mitaussteller)	
Komplettstandbau	
Übersicht Standausstattung	
Werbebox	
Warengruppenverzeichnis	
Datenschutzbestimmungen	
Teilnahmebedingungen	
Allgemeine Geschäftsbedingungen für Messen und Ausstellungen der Messe Berlin	

Wichtige Daten

Dauer der Veranstaltung
21.-25.02.2012

Anmeldeschluss
01.10.2011

Veranstaltungsort
Messegelände Berlin

**Öffnungszeiten
für Besucher**
21.-24.02.2012, 9–18 Uhr,
25.02.2012, 9–17 Uhr

für Aussteller
21.-25.02.2012, 8–19 Uhr,

Aufbaubeginn
15.02.2012

Aufbauende
20.02.2012

Abbau
bis 27.02.2012

Auf- und Abbauzeiten täglich jeweils von 7 Uhr bis 22 Uhr (darüber hinausgehend nur nach Anmeldung). Fragen zu Aufbaudetails und zur Aufbauorganisation richten Sie bitte direkt an:
Technische Veranstaltungskoordination
Tel. +49(0)30 / 3038-2824 bis 29
Fax +49(0)30 / 3038-2898

Änderungen vorbehalten, bitte beachten Sie hierzu ggf. später folgende Informationen.

www.bautech.com

Contents

Important Dates	
Application Form Page I (Exhibitor/Products)	
Application Form Page II (Stand Area)	
Application Form Page III (Co-Exhibitor)	
Complete Stand Construction	
Equipment	
Promotion Package	
Product Group Index	
Data protection regulations	
Conditions of Participation	
General Terms of Business for Trade Fairs and Exhibitions organised by Messe Berlin	

Important Dates

Exhibition dates
February 21 - 25, 2012

Closing date
October 1, 2011

Venue
Fairground Berlin

**Opening hours
for general public**
February 21–24, 2012, 9 a.m. to 6 p.m.
February 25, 2012, 9 a.m. to 5 p.m.

for exhibitors
February 21–25, 2012, 8 a.m. to 7 p.m.

Commencement of stand construction
February 15, 2012

End of stand construction
February 20, 2012

Completion of dismantling
February 27, 2012

Construction and dismantling work may take place from 7 a.m. to 10 p.m. (longer hours by application only). For questions concerning stand installation, details and organisation, please contact
Technical event coordination
Tel. +49(0)30 / 3038-2824 to 29
Fax +49(0)30 / 3038-2898

We reserve the right to make alterations to this schedule. Please note any subsequent information as may apply.

www.bautech.com

Standanmeldung / Application Form bautec 2012

bautec

21. - 25.02.2012

Messe Berlin GmbH
Messedamm 22
14055 Berlin
Tel.
+49 (0)-30/30 38-21 15
+49 (0)-30/30 38-21 36
Fax
+49 (0)-30/30 38-20 69
E-Mail
bautec@messe-berlin.de
www.bautec.com

■ _____
Name des Ausstellers/Name of exhibitor

Straße/Street

Postleitzahl/Postal code Stadt/Town Land/Country

Web-Adresse/Web address E-Mail

Telefon/Telephone Fax

Ansprechpartner/Person to contact E-Mail

Mobil-Telefon/Mobile phone Telefon/Fax/Telephone/Fax

Adresse/address (nur bei abweichender Anschrift/only if deviating from exhibitors)

■ _____
Rechnungsempfänger/Invoicing address

Straße/Street

Postleitzahl/Postal code Stadt/Town Land/Country

Web-Adresse/Web address E-Mail

Telefon/Telephone Fax

Art des Betriebes/The exhibitor is

Hersteller/Manufacturer Dienstleistung/Services Handel/Agent Handwerk/Manual trades

Im Ausstellerverzeichnis sind wir unter folgendem Buchstaben aufzuführen:
Our entry in the Index of exhibitors should be under the following letter: _____

Mitaussteller/Co-exhibitor

Auf unserem Stand stellen weitere Firmen mit eigenem Personal und eigenem Angebot aus.
Bitte Formular III. ausfüllen – wichtig für Katalog und Werbebox.

On our stand other companies will be exhibiting with their own personnel and their own displays.
Please fill in form III. – Important for the catalogue and promotion package.

Wir sind mit der Weitergabe der E-Mail-Adresse an Konzernunternehmen der Messe Berlin, ihren offiziellen Partnerunternehmen im In- und Ausland und Auslandsvertretungen zu den in den Datenschutzbestimmungen genannten Zwecken (s. Anhang) einverstanden und können diese Einwilligung jederzeit widerrufen. Eine Weitergabe an sonstige Dritte ist ausgeschlossen.

We agree that the email address may be passed on to other companies in the Messe Berlin group, to their official partner companies in this country and abroad, and to foreign representatives, for the purposes stated in the data protection regulations (see enclosure), and we may revoke this approval at any time. It may not be passed on to any other third parties.

Mit dieser Anmeldung erkennen wir die Datenschutzbestimmungen, die Teilnahmebedingungen der bautec 2012 und die Allgemeinen Geschäftsbedingungen für Messen und Ausstellungen der Messe Berlin (s. Anhang) an.
By registering we accept the data protection regulations, the conditions of participation of bautec 2012, as well as the general terms and conditions regarding trade fairs and exhibitions of Messe Berlin (see enclosure).

Ort und Datum/Place and date Stempel und rechtsverbindliche Unterschrift
Stamp and legally binding signature

Ort und Datum/Place and date Bitte in Blockschrift wiederholen/Please repeat in capital letters

Wird von der Messe Berlin ausgefüllt.
Will be completed by Messe Berlin.

Auftr.-Nr.	
Kd.-Nr.	
Deb.-Nr.	
Halle	Stand-Nr.
Form	m ²
Zwischenbescheid	
Standbestätigung	



Gewünschte Standfläche / Application Form

bautec

21. - 25.02.2012

Messe Berlin GmbH
Messedamm 22
14055 Berlin
Tel.
+49 (0)-30/30 38-21 15
+49 (0)-30/30 38-21 36
Fax
+49 (0)-30/30 38-20 69
E-Mail
bautec@messe-berlin.de
www.bautec.com

Name des Ausstellers/Name of exhibitor

Wir bestellen gemäß den Teilnahmebedingungen (Mindestgröße 12 m²):
We hereby request the following stand area in accordance with the Conditions of Participation (12 m² minimum)

in Halle(n)/hall(s) Front/Frontage Tiefe/Depth Gesamt/Total
_____ m x _____ m = _____ m²

Für den Fall, dass oben genannte Wunschdaten nicht 100%ig realisiert werden können:
In case Messe Berlin cannot completely fulfill your requirements, please indicate:
min. Größe//Minimum size _____ m²
max. Größe//Maximum size _____ m²

<input type="checkbox"/> Reihenstand / Row stand 1 side open / 1 Seite offen 155,- Euro/m ²	<input type="checkbox"/> Kopfstand / Peninsula stand 3 Seiten offen / 3 sides open 165,- Euro/m ²
<input type="checkbox"/> Eckstand / Corner stand 2 Seiten offen / 2 sides open 160,- Euro/m ²	<input type="checkbox"/> Blockstand / Island stand 4 Seiten offen / 4 sides open 170,- Euro/m ²
<input type="checkbox"/> Freigelände / outdoor space 95,- Euro / m ²	
<input type="checkbox"/> Wir bauen einen doppelstöckigen Stand (ohne Preiszuschlag) We will build a two-storey stand (no additional charge).	

Im Standmietenpreis ist der Strom- und Wasserverbrauch enthalten.
Stand rental charge includes electricity and water consumption.

Obligatorische Zusatzkosten / compulsory surcharges

- Werbebox / Promotion Package
Inhalt und Kosten siehe Seite 13 / Contents and prices see page 14
- AUMA Beitrag 0,60 Euro / m² / AUMA fee 0.60 Euro / m²
- Alle Preise verstehen sich zzgl. der derzeitigen gesetzlichen Mehrwertsteuer.
The mentioned prices are subjected to statutory value-added tax (VAT) at present.

Zuzüglich, sofern gewünscht

Standbau

Gemäß unserer gewünschten Standfläche bestellen wir

- Kompletstand: 110,- EUR/m² zzgl. Umsatzsteuer
Bitte Bestellformular auf Seite 9 ausfüllen.

If requested

Stand construction

In accordance with our required stand area we order a complete stand construction.

- Complete stand construction: 110,- EUR/sqm plus tax
Please complete order form „Application: Complete Stand Construction“ on page 11.

Warengruppenverzeichnis / Product groups index

Bitte Ziffern aus der Produktliste angeben (siehe S. 15ff) / Please use codes from list of products (see page 19pp)

Sind Ihre Exponate mehreren Hauptgruppen zuzuordnen, geben Sie bitte den Schwerpunkt an!
If your exhibits can be classified under several headings, please indicate your chief area of activity!

Mit dieser Anmeldung erkennen wir die Teilnahmebedingungen und die Allgemeinen Geschäftsbedingungen für Messen und Ausstellungen der Messe Berlin GmbH an. Erfüllungsort und Gerichtsstand: Berlin, Deutschland.
By signing this application we accept as binding the Conditions of Participation and the General Terms and Conditions for Messe Berlin Trade Fairs and Exhibitions. Place of performance and court of jurisdiction: Berlin, Germany.

Ort und Datum / Place and date

Stempel und rechtsverbindliche Unterschrift
Stamp and legally binding signature



MitAussteller / Co-Exhibitor

Bei Bedarf kopieren Sie bitte diesen Bogen.
If necessary please use a copy of this form.

bautec

21. - 25.02.2012

Messe Berlin GmbH
Messedamm 22
14055 Berlin
Tel.
+49 (0)-30/30 38-21 15
+49 (0)-30/30 38-21 36
Fax
+49 (0)-30/30 38-20 69
E-Mail
bautec@messe-berlin.de
www.bautec.com

■ _____
Name des Ausstellers/Name of exhibitor

Wir beantragen hiermit die Aufnahme der nachstehend aufgeführten Firma, die mit eigenem Ausstellungsgut und eigenem Personal als MitAussteller auf unserem Stand ausstellen möchte. Diese Firma wird mit Namen und Anschrift im Ausstellungskatalog mit aufgenommen. / We hereby apply for the following firm to be admitted as co-exhibitor sharing our stand with their own exhibits and staff. These firm will be included with name and address in the exhibition catalogue.

■ _____
Name des Ausstellers/Name of exhibitor

Straße/Street

Postleitzahl/Postal code Stadt/Town Land/Country

Web-Adresse/ Web address E-Mail

Telefon/Telephone Fax

Ansprechpartner / Person to contact E-Mail

Mobil-Telefon/Mobile phone Telefon / Telephone/Fax

Art des Betriebes/ The exhibitor is

Hersteller/Manufacturer Dienstleistung/Services Handel /Agent Handwerk/ Manual trades

Im Ausstellerverzeichnis sind wir unter folgendem Buchstaben aufzuführen:/
Our entry in the Index of exhibitors should be under the following letter:

Der MitAussteller wird folgende Produkte ausstellen:/The co-exhibitor shall be exhibiting the following products:

Warengruppenverzeichnis/Product groups index

Bitte Ziffern aus der Produktliste angeben (siehe S. 15ff)/Please use codes from list of products (see page 19pp)

Sind Ihre Exponate mehreren Hauptgruppen zuzuordnen, geben Sie bitte den Schwerpunkt an!
If your exhibits can be classified under several headings, please indicate your chief area of activity!

Ort und Datum/Place and date

Stempel und rechtsverbindliche Unterschrift des Hauptausstellers
Stamp and legally binding signature of the primary exhibitor



Stand features & equipment

Please send to MB Capital Services, Ms Stark, phone +49(0)30/3067-2053
fax +0049(0)30/3067-2059, email: stark@mb-capital-services.de



_____ name of exhibitor

_____ hall / stand number

_____ internet address

_____ e-mail

_____ contact person

_____ phone

In accordance to our required stand area
we hereby order a complete stand construction: _____ m²

110,- EUR / sqm
(plus stand rental)

details for stand construction (please indicate):

facia lettering (max. 25 characters)

Individual artwork requirement subject to surcharge. Please send your logo file to stark@mb-capital-services.de . You will receive an offer.

walls, standard colours (please indicate):

- blue (similar RAL 5017)
- red (similar RAL 3002)
- light grey (similar RAL 7035)
- dark grey (similar RAL 7037)
- green (similar RAL 6029)
- black (similar RAL 9011)
- cream (similar RAL 1015)

carpet, standard colours (please indicate):

- blue (similar RAL 5002)
- red (similar RAL 3001)
- light grey (similar RAL 7037)
- dark grey (similar RAL 7016)
- green (similar RAL 6005)
- black (similar RAL 9005)

bautec 2012 complete-stand

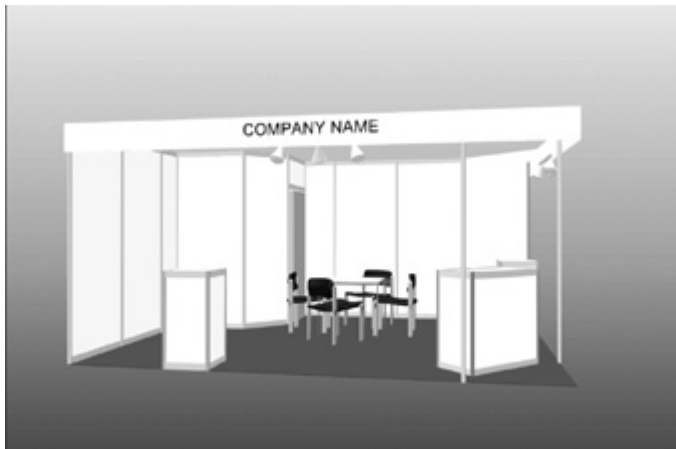
Stand features & equipment



12 – 19 m² complete-stand

equipment:

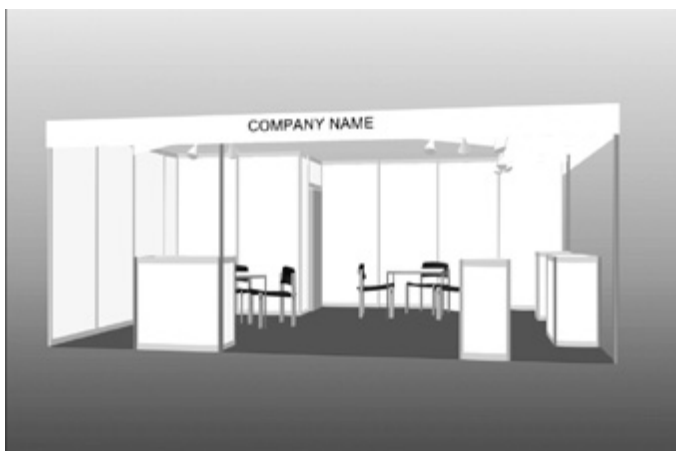
- built-in cabin 1,5 m², lockable, incl. 1 coat rack and 1 shelf
- carpet, 6 colours available: blue, red, light grey, anthracite, green, black
- modular stand Octanorm white, walls white, 7 other colours for walls available: blue, red, light grey, dark grey, green, black, cream
- grid ceiling according to static requirements
- fascia, white, height, 300 mm (coloured fascia on request) incl. lettering, black, Helvetica semi-bold, max. 25 characters
- 1 electrical installation 3,3 kW
- 1 additional socket
- 3 spots à 100 W
- 1 information counter white, 7 other colours available
- 3 chairs, chrome/anthracite
- 1 conference table, chrome/white
- 1 brochure stand
- 1 waste paper bin
- Daily cleaning



20 – 29 m² complete-stand

equipment:

- built-in cabin 2 m², lockable, incl. 1 coat rack and 1 shelf
- carpet, 6 colours available: blue, red, light grey, anthracite, green, black
- modular stand Octanorm white, walls white, 7 other colours for walls available: blue, red, light grey, dark grey, green, black, cream
- grid ceiling according to static requirements
- fascia, white, height, 300 mm (coloured fascia on request) incl. lettering, black, Helvetica semi-bold, max. 25 characters
- 1 electrical installation 3,3 kW
- 1 additional socket
- 6 spots à 100 W
- 1 information counter white, 7 other colours available
- 2 presentation platforms, white
- 4 chairs, chrome/anthracite
- 1 conference table, chrome/white
- 1 brochure stand
- 1 refrigerator
- 1 waste paper bin
- Daily cleaning



30 – 39 m² complete-stand

equipment:

- built-in cabin 3 m², lockable, incl. 2 coat racks and 1 shelf
- carpet, 6 colours available: blue, red, light grey, anthracite, green, black
- modular stand Octanorm white, walls white, 7 other colours for walls available: blue, red, light grey, dark grey, green, black, cream
- grid ceiling according to static requirements
- fascia, white, height, 300 mm (coloured fascia on request) incl. lettering, black, Helvetica semi-bold, max. 25 characters
- 1 electrical installation 6,5 kW
- 2 additional sockets
- 9 spots à 100 W
- 2 information counters white, 7 other colours available
- 2 presentation platforms, white
- 6 chairs, chrome/anthracite
- 2 conference tables, chrome/white
- 1 brochure stand
- 1 refrigerator
- 2 waste paper bins
- Daily cleaning

bautec Promotion Package

With its Promotion Package Messe Berlin GmbH provides its exhibitors with a package of selected marketing tools to enable them to make the most of their participation in the fair and to ensure their maximum impact on the market.

As a platform for information and communication the internet is of particular importance. Our ***bautec Virtual Market Place*** is intended to develop this potential and to optimise its benefits for all our exhibitors.

The costs of the Promotion Package are met by exhibitors and co-exhibitors in form of an obligatory one-off fee, for which the hirer of the stand will be issued an invoice.

<i>Primary exhibitor EUR 290,00 plus V.A.T.</i>	<i>Co-exhibitor EUR 120,00 plus V.A.T.</i>
<p><i>Print catalogue:</i></p> <ul style="list-style-type: none"> ▪ Basic listing (company, address, hall/stand) ▪ <i>Additional listing:</i> Telephone, fax, internet, email 	<p><i>Print catalogue:</i></p> <ul style="list-style-type: none"> ▪ Basic listing (company, address, hall/stand) ▪ <i>Additional listing:</i> Telephone, fax, internet, email
<p><i>bautec Virtual Market Place:</i></p> <ul style="list-style-type: none"> ▪ Basic listing (company, address, hall/stand) ▪ Additional listing (telephone, fax, email, internet, stand telephone, contact person with email address) ▪ Company profile (max. 4.000 char.) ▪ Link to videos on the exhibitors' homepage ▪ Corporate logo ▪ Entry to main product categories within the product group index ▪ Entry to up to 4 product groups ▪ Presentation of up to 4 products with text and picture including link to the company homepage (max. 4.000 char. per product) ▪ New product entries will be published in the bautec Newsletter "<i>ExhibitorNews</i>" and forwarded to your target group. 	<p><i>bautec Virtual Market Place:</i></p> <ul style="list-style-type: none"> ▪ Basic listing (company, address, hall/stand) ▪ Additional entry (email, telephone, fax, internet) ▪ Company profile (max. 4.000 char.) ▪ Entry to main product categories within the product group index ▪ Corporate logo ▪ Link to videos on the exhibitors' homepage
<p><i>Option: Upgrade individual additional services:</i></p> <ul style="list-style-type: none"> ▪ <i>Print catalogue:</i> e.g. adverts, company and product presentations, sponsor-packages, project references, further entries within the product group index. ▪ <i>Virtual Market Place®:</i> further product entries and additional entries within the product group index 	<p><i>Option: Upgrade individual additional services:</i></p> <ul style="list-style-type: none"> ▪ <i>Print catalogue:</i> e.g. adverts, company and product presentations, sponsor-packages, project references, further entries within the product group index. ▪ <i>Virtual Market Place®:</i> upgrade to primary exhibitor promotion package, further product entries and additional entries within the product group index

The bautec Virtual Market Place will be launched on ***November, 1st 2011***. You can provide your data immediately after your registration to the trade fair. The service hotline of Messe Berlin will be at your service from Monday – Friday, CET 9am to 6pm: phone: +49(0) 30 30 38-2180, email: editorial@virtualmarket.bautec.com. Your data will be online up to ***October, 31st 2013*** at www.bautec.com.

You will receive the application form for upgrades to your promotion shortly after the registration to the trade fair. The application form will also available at www.bautec.com.

Product Groups Index for bautec 2012

1.	Outdoor systems	2.30	Waxes	5.	Fire protection
1.01	Outdoor lighting	2.31	Heat insulation systems	5.01	Shutoff devices for home ventilation systems
1.02	Blinds/sunshades/awnings/canopies	2.32	Other	5.02	Lightning protection systems
1.03	Burglar alarm systems	3.	Construction machinery / construction site equipment / elevated access systems	5.03	Fire restoration
1.04	Bicycle stands	3.01	Attachments	5.04	Fire protection equipment systems
1.05	Parking systems	3.02	Work platforms	5.05	Fireproof glass
1.06	Wastepaper baskets/garbage containers/garbage bin enclosures	3.03	Elevator systems	5.06	Fire dampers
1.07	Pergolas	3.04	Excavators	5.07	Fire resistant ducts L30-L90
1.08	Grates/gutters/drains	3.05	Building hoists and lifts	5.08	Fireproof mortars
1.09	Ducts and accessories	3.06	Portakabins	5.09	Fire protection walls
1.10	Barriers	3.07	Construction vehicles	5.10	Insulating layers for cable ducts
1.11	Barrier posts	3.08	Construction machinery	5.11	Flush and pressure ducts for escape routes
1.12	Paving stones/slabs/checker bricks	3.09	Building site signage and lettering	5.12	Smoke exhaust ventilators axial/radial - roof
1.13	Water installations/fountains/wells	3.10	Construction site safety	5.13	Fire extinguishing equipment
1.14	Fences/enclosing walls	3.11	Forklifts	5.14	Fire alarm systems
1.15	Entry control/doorbell systems	3.12	Equipment and machinery for preparing building materials	5.15	Building monitoring systems
1.16	Other	3.13	Equipment and machinery for processing building materials	5.16	Smoke ventilators
2.	Construction chemicals and protective agents	3.14	Scaffolding and equipment	5.17	Detector systems for smoke, heat, gas; water monitors
2.01	Waterproofing/dampness protection	3.15	Auxiliary materials and equipment	5.18	Sprinkler systems
2.02	Coatings	3.16	Lift trucks/lifting platforms	5.19	Other
2.03	Concrete renovation	3.17	Road sweepers	6.	Roofs
2.04	Concrete sealants	3.18	Compressors	6.01	Green roofs
2.05	Insulating materials	3.19	Cranes	6.02	Sheet metal/strips
2.06	Sealing compounds	3.20	Loaders	6.03	Lightning protection systems
2.07	Paints and lacquers	3.21	Ladders	6.04	Attic ladders
2.08	Façade protection	3.22	Tarpaulins/foils	6.05	Roof weathering
2.09	Liquid plastics	3.23	Pumps	6.06	Roof exits
2.10	Foils	3.24	Formwork systems and accessories	6.07	Roof sheeting
2.11	Joint strips	3.25	Signal/barrier systems	6.08	Roof ventilation systems
2.12	Enamels	3.26	Laying machines	6.09	Roof drainage
2.13	Resins	3.27	Other	6.10	Skylights
2.14	Wood preservation	4.	Building materials	6.11	Dormers
2.15	Impregnating agents	4.01	Concrete	6.12	Eaves troughs/rain pipes/gutter covers
2.16	Injection technology	4.02	Fiber-reinforced concrete	6.13	Roof trusses/roof truss systems
2.17	Insulation/construction foam adhesives/adhesive mortar/bonding agents	4.03	Plaster / Lime	6.14	Insulation materials
2.18	Corrosion protection	4.04	Glass	6.15	Flat roof systems
2.19	Lacquer/paint removers	4.05	Wood	6.16	Chimneys
2.20	Masonry drainage	4.06	Cork	6.17	Roof light domes/light shafts
2.21	Natural lacquers	4.07	Plastics	6.18	Pitched roof (tiles, etc.)
2.22	Natural paints	4.08	Clay	6.19	Underlay foils
2.23	Anti-mildew agents	4.09	Metals	6.20	Other
2.24	Stucco	4.10	Natural stone	7.	Electrical technologies & equipment
2.25	Cleaning agents	4.11	Sand/gravel	7.01	Electrical systems
2.26	Crack repairs	4.12	Slate	7.02	Electrical installation channels, ducts
2.27	Environmental technology	4.13	Bricks/slabs	7.03	Lighting systems
2.28	Sealants	4.14	Cement/mortar/aggregates	7.04	Measuring and control instruments
2.29		4.15	Other		

7.05	Safety units	9.28	Awnings	12.03	Alternative heating systems
7.06	Fans	9.29	Skylights	12.04	Indoor/outdoor fireplaces
7.07	Hot-water appliances	9.30	Soundproof/insulated glass	12.05	Ceiling-mounted radiation heating
7.08	Other	9.31	Locks and locking systems	12.06	Sealants
8.	Facade construction	9.32	Safety glass	12.07	Energy storage devices
8.01	Balcony units	9.33	Safety accessories	12.08	Energy blocks
8.02	Fastening equipment	9.34	Solar glass	12.09	Under-floor heating systems
8.03	Balustrades/railings/trellises/grates	9.35	Sun-proof foils	12.10	Gas fittings
8.04	Insulation materials	9.36	Sun protection/insulation glass	12.11	Gas heating
8.05	Facades	9.37	Sun protection systems (indoor/outdoor)	12.12	Gas pipes and fittings
8.06	Facade covering (bricks, etc.)	9.38	Wall and ceiling connections	12.13	Boilers/burners
8.07	Facade paints	9.39	Front doors	12.14	Radiators and covers
8.08	Facade plastering	9.40	Gate opening systems	12.15	Tiled stoves
8.09	Facade renovation	9.41	Gates, other	12.16	Convectors
8.10	Facade stucco	9.42	Door frames	12.17	Storage heating systems
8.11	Facade systems	9.43	Accessories	12.18	Oil burners/oil heating systems
8.12	Glass facades	9.44	Other	12.19	Pumps
8.13	Metal facades	10.	Prefab buildings / construction systems	12.20	Control systems
8.14	Mosaics	10.01	Prefabricated balconies	12.21	Renewable energy
8.15	Natural building materials	10.02	Prefabricated houses	12.22	Chimney/chimney systems
8.16	Safety/insulated glass	10.03	Garages/carports	12.23	Tank systems
8.17	Facade cladding	10.04	Halls/construction	12.24	Water treatment
8.18	Thermally insulated facades	10.05	Industrial/commercial buildings	12.25	Other
8.19	Other	10.06	Solid-construction houses	13.	Wood construction
9.	Windows / Doors / Gates	10.07	Low-energy houses	13.01	Beams
9.01	Exterior doors	10.08	Modular systems for commercial buildings	13.02	Timber sections
9.02	Balcony glazing	10.09	Passive houses	13.03	Wood floor covering
9.03	Lead/brass glazing	10.10	Steel construction	13.04	Roof trusses
9.04	Fire protection windows	10.11	Toilet facilities	13.05	Insulation materials
9.05	Folding gates/doors/walls	10.12	Winter gardens	13.06	Windows
9.06	Wooden windows	10.13	Other	13.07	Window sills
9.07	Metal windows	11.	Service systems / Building automation	13.08	Shutters
9.08	Plastic windows	11.01	Burglar alarm systems (signal and alarm systems)	13.09	Planed timber
9.09	Window elements	11.02	Power distribution systems	13.10	Timber construction systems
9.10	Window sills	11.03	Building management systems	13.11	Wood varnish/lacquer/enamel
9.11	Window/door/gate fittings	11.04	Building automation systems and equipment	13.12	Timber facades
9.12	Shutters	11.05	Heating automation	13.13	Laminated timber
9.13	Window fans	11.06	Climate control/air conditioning automation	13.14	Wood preservatives
9.14	Windows, other	11.07	Security systems	13.15	Paneled ceilings
9.15	Window frames	11.08	Signal and alarm systems	13.16	Parquet floors
9.16	Plate glass	11.09	Central vacuum cleaning systems	13.17	Stairs
9.17	Garage doors	11.10	Access control systems	13.18	Doors
9.18	Entry doors in wood	11.11	Other	13.19	Woodworking tools
9.19	Entry doors in metal	12.	Heating systems, chimneys	13.20	Fences
9.20	Entry doors in plastic	12.01	Exhaust gas lines	13.21	Other
9.21	Entry doors, other	12.02	Exhaust control systems	14.	Interior construction & drywall
9.22	Lifting/sliding doors			14.01	Suspended ceilings
9.23	Industrial doors			14.02	Non-slip coverings
9.24	Interior doors			14.03	Construction sections
9.25	Insect screens			14.04	Lighting systems
9.26	Venetian blinds			14.05	Floor sealants
9.27	Synthetic glass, (acrylic, etc.)			14.06	Insulation materials

14.07	Ceilings	15.18	Solar roof systems/solar collectors/photovoltaic equipment	17.18	Saunas
14.08	Ceiling systems			17.19	Ducts and accessories
14.09	Tile sections			17.20	Swimming pools and accessories
14.10	Joint construction	15.19	Air circulation systems	17.21	Safety equipment for barrier-free toilets and washrooms
14.11	Floor coatings	15.20	Air circulation units	17.22	Solariums
14.12	Floor coverings	15.21	Fans, radial/axial/roof	17.23	Toilets/urinals
14.13	Flooring systems	15.22	Heat pumps	17.24	Toilet and shower partitions
14.14	Wardrobe systems	15.23	Heat recovery	17.25	Bathtub supports
14.15	Plasterboard panels	15.24	Heat storage units	17.26	Water treatment
14.16	Glass bricks	15.25	Heat exchanger	17.27	WC facilities
14.17	Radiator paneling	15.26	Central vacuum cleaner systems	17.28	Whirlpools
14.18	Partition wall systems	15.27	Other	17.29	Other
14.19	Kitchens/kitchen systems	16.	Building frame construction	18.	Software
14.20	Lights/lighting systems	16.01	Dampness barriers	18.01	AVA (tendering, contracts awarding, invoicing)
14.21	Luminous ceilings	16.02	Aluminum construction	18.02	Operational construction management, construction work, building trades
14.22	Light walls	16.03	Buildings sealing systems	18.03	Office and management software for planning offices
14.23	Ventilation/climate control ceilings	16.04	Fastening technology	18.04	CAD - Computer Aided Design
14.24	Mosaics	16.05	Concrete construction	18.05	Services
14.25	Stretch ceilings	16.06	Precast concrete unit	18.06	Specialized building industry programs
14.26	Wallpaper	16.07	Chemical construction materials	18.07	Facility management
14.27	Carpeting	16.08	Insulation materials	18.08	GIS - Geographic Information Systems
14.28	Partition wall systems	16.09	Ceiling elements	18.09	Hardware
14.29	Sound insulation for floors	16.10	Drainage pipes	18.10	Building services engineering
14.30	Curtains/curtain rails	16.11	Basement construction	18.11	Internet
14.31	Wall and floor covering in ceramic (tiles)	16.12	Metal construction	18.12	IT security
14.32	Wall and floor covering in artificial stone (marble and terrazzo)	16.13	Mortar	18.13	Communications
14.33	Wall and floor covering in marble and other natural stone	16.14	Natural building materials	18.14	Ecological construction
14.34	Wall construction elements	16.15	Stucco	18.15	Project management
14.35	Wall coverings, other	16.16	Shell construction technology	18.16	Structural planning, statics
14.36	Accessories	16.17	Chimneys/fireplaces	18.17	Other
14.37	Other	16.18	Steel /steel construction	19.	Civil engineering
15.	Climate control & ventilation	16.19	Wall elements	19.01	Surfaces/reinforcement
15.01	Activated carbon filters	16.20	Wall modules	19.02	Drainage systems
15.02	Alternative energies	16.21	Cement	19.03	Sewage systems
15.03	Ventilation systems	16.22	Other	19.04	District heating lines
15.04	Energy saving systems	17.	Sanitary systems	19.05	Cable ducts
15.05	Odor control systems	17.01	Drains	19.06	Manholes/shafts
15.06	Heating ventilation systems	17.02	Shut-off valves	19.07	Vibration control systems
15.07	Climate control systems	17.03	Fittings	19.08	Road construction
15.08	Climate control units	17.04	Bathroom equipment	19.09	Compaction
15.09	Air handling units	17.05	Bath and shower tubs	19.10	Other
15.10	Extractor hoods for kitchens	17.06	Barrier-free bathroom fittings	20.	Associations and consultants
15.11	Ventilation grates/outlets	17.07	Shower stalls	20.01	Architectural associations
15.12	Air humidifiers	17.08	Drainage pumps/systems	20.02	Banks/savings banks
15.13	Air filters	17.09	Filter systems and pumps	20.03	Building materials trade
15.14	Air ducts	17.10	Tiles	20.04	Vocational training facilities
15.15	Air oxygenation activators	17.11	Odor traps		
15.16	Air curtain systems	17.12	Home drainage systems		
15.17	Measuring units for air humidity and temperature	17.13	Water heaters		
		17.14	Pump and leveler units		
		17.15	Rainwater utilization systems		
		17.16	Backflow traps		
		17.17	Sanitary ceramics		

- 20.05 Trade associations
- 20.06 Energy service providers
- 20.07 Professional associations
- 20.08 Trade journal publishers
- 20.09 Government agencies
- 20.10 Independent institutions
- 20.11 Universities/technical colleges
- 20.12 Insurance companies
- 20.13 Other

21. Tools, machinery, systems

- 21.01 Workwear and protective clothing
- 21.02 Fastening devices
- 21.03 Lathes
- 21.04 Folding machines
- 21.05 Milling machines /planers
- 21.06 Stapling and stitching machines
- 21.07 Plan/work benches
- 21.08 Compressors
- 21.09 Soldering equipment and accessories
- 21.10 Pumps/compressors
- 21.11 Shelf systems
- 21.12 Cleaning equipment
- 21.13 Tube bending
- 21.14 Welding machines and equipment
- 21.15 Punching and cutting machines
- 21.16 Factory and production equipment
- 21.17 Tools, equipment and machinery for the building trade
- 21.18 DIY tools
- 21.19 Other

Data protection regulations

Messe Berlin GmbH assigns a high priority to data protection. We therefore consider the security of the personal data made available to us in your stand application to be a matter of great importance. In implementing the necessary technical and organizational measures we therefore ensure that your data is protected in accordance with statutory regulations and is only used for the defined purposes.

Messe Berlin GmbH
Messedamm 22
14055 Berlin
Tel.
+49 (0)-30/30 38-21 15
+49 (0)-30/30 38-21 36
Fax
+49 (0)-30/30 38-20 69
E-Mail
bautec@messe-berlin.de
www.bautec.com

The following principles therefore apply:

1. *We collect, use and process your personal data as the basis for, and for implementing and processing your contractual arrangements with Messe Berlin GmbH, and for market research purposes. This data includes the company name and the name of the contact person, the street and building number, post code and town, the country, telephone number and email address. These details ensure your participation in the trade fair.*
2. *To enable us to meet our contractual obligations we pass on some of your data to subsidiaries of Messe Berlin and to partner firms, which we have appointed to process the personal data. These basic services include, for example, accounting, stand construction, the basic entry in the catalogue and in the Virtual Market Place.*
3. *Consent with regard to consultancy, information (advertising) and marketing.*
- 3.1. *To maximize the effectiveness of your appearance at the trade fair we also pass your data on to other companies in our group and to official partner companies, to enable them to offer you their own additional services, for example special entries in the catalogue and in the Virtual Market Place, special stand construction services, catering, logistics, the fair newspaper etc. (If you do not wish to give your consent, please cross this item out. This deletion does not affect the contractual relationship as such. Your email address will only be passed on if you have also marked the appropriate box in the stand application.)*
- 3.2. *The personal data may be supplied to the official foreign representatives of Messe Berlin GmbH and its partner companies abroad, provided this is done for the purposes stated in Item 3. (If you do not wish to give your consent, please cross this item out. This deletion does not affect the contractual relationship as such. Your email address will only be passed on if you have also marked the appropriate box in the stand application.)*
- 3.3. *We also supply your personal data to companies within the group that can offer you similar services that, we assume, will be of interest to your company. (If you do not wish to give your consent, please cross this item out. This deletion does not affect the contractual relationship as such. Your email address will only be passed on if you have also marked the appropriate box in the stand application.)*
- 3.4 *You may revoke this declaration of consent at any time by notifying Messe Berlin GmbH accordingly. To do so, please contact your representative at Messe Berlin.*

If you have made deletions to this document please return it to us together with the stand application. Thank you.

Conditions of participation bautec 2012 International Trade Fair for Building and Construction Technology

1. Organizers

bautech 2012 - International trade fair for building and construction technology is organized by Messe Berlin GmbH on the Exhibition Grounds at the "Funkturn" (radio tower).

2. Dates and times

Duration of the events:

21 - 25 February 2012

Closing date:

1 October, 2011

Opening hours for visitors:

21 - 24 February 2012, 9 a. m. – 6 p. m.
25 February 2012, 9 a. m. – 5 p. m.

Opening hours for exhibitors:

21 - 25 February 2012, 8 a. m. – 7 p. m.

Commencement of construction:

February 15, 2012, 7 a. m.

Completion of dismantling:

February 27, 2012, 12 p. m.

3. Stand rental charges

The net stand rental charges for 1 m² of floor area are as follows:

- Row stand (one side open) **EUR 155.-**
- Corner stand (two sides open) **EUR 160.-**
- Peninsula stand (three sides open) **EUR 165.-**
- island stand (four sides open) **EUR 170.-**
- Outdoor displays **EUR 95.-**

plus statutory value added tax.

Minimum size: 12 m²

Fractions of a square metre will be charged in full.

The rental includes: display space, heating, hall lighting, cleaning of the aisles, hall supervision as well as electricity and water consumption. In accordance with an agreement with the Exhibition Trade Fair Committee of German Industry (AUMA), an additional charge of EUR 0.60 per m² of display space is payable (plus statutory value added tax).

Special show build IT:

Deviating from the above mentioned prices and conditions the minimum stand size for build IT is 9 m².

The complete arrangements include stand rental and stand construction. Services and equipment: see enclosed form "complete arrangement".

Row stand

- 9 m² EUR 2.650,-
- 12 m² EUR 3.500,-
- 15 m² EUR 4.350,-
- 20 m² EUR 5.700,-

Corner stand:

- 9 m² EUR 2.800,-
- 12 m² EUR 3.650,-
- 15 m² EUR 4.500,-
- 20 m² EUR 5.850,-

Exhibitors of build IT will receive a 10% early bird discount on all prices specified above by registration up to 14.10.2011.

4. Promotion Package

By way of the Promotion Package Messe Berlin GmbH offers a specially selected Marketing tool, in order to enable exhibition to optimise their individual performance.

Exhibitors as well as co-exhibitors will be charged with an obligatory fee. For detailed information, please see page 14.

5. Workers and Exhibitors' passes

Exhibitors are entitled to exhibitors' passes in the following quantities:
Display area up to 20 m² 3 passes each
For each additional 10 m² of display space 1 pass each
Additional exhibitors' passes may be purchased.

6. Terms of payment

The services of Messe Berlin are due upon receipt of the down payment/final invoices in accordance with the terms of payment specified in the respective invoices and shall be transferred to one of the accounts of Messe Berlin indicated in the invoice. The invoice number and customer number should be quoted when making payment.

7. Regulations

Efforts will be made to meet exhibitors' parking requirements on the Exhibition Grounds, but no rights can be granted to parking space or to a specific parking place. The unloading of goods from vehicles during the exhibition must be completed before the official daily opening times. Vehicles must leave the

grounds immediately after unloading. Exhibitors and accompanying persons must leave the halls, and parked vehicles must be removed from the grounds within one hour following the daily closing time. Persons wishing to leave the exhibition with packages must furnish proof of the origin of such items to the supervisory staff at the exits. No animals may be brought in to the Exhibition Grounds. No one is permitted to stay overnight in caravans or mobile homes on the Exhibition Grounds.

8. Installations

A separate invoice will be presented for electricity connections to the stands. Installations on the stands may only be carried out by contractors authorised by Messe Berlin or the local power company, Vattenfall Europe AG, and all applications should be made through Messe Berlin. Electrical installations on the stands themselves may also be carried out by exhibitors' own electricians. In such cases the installations must be checked by an authorised specialist company. The appropriate application forms – containing additional conditions – for electricity, gas, and water connections to the stands, will be sent to exhibitors together with confirmation of acceptance. 220 V AC 50 Hertz, and 3-phase current, 3 x 380 V with neutral conductor are available.

9. Construction Supervisory and Fire Safety Regulations

Emergency accesses and exits, fire alarms, hydrants, smoke vents, power distribution points and switchboards, telephone distribution points ventilation inlets and outlets must be accessible at all times, and may not be built over or obstructed in any way. Open flame and lighting fixtures may not be used for cooking, heating, or operational purposes. Packaging materials, paper and other easily inflammable materials may not be left lying around or stored in the halls. Vehicles, containers of all kinds and other materials must be placed at least 5 m from the outside walls of the halls. The Exhibitors' Services contain details of technical and construction regulations.

10. Submission of essential construction plans

Stand drawings with specifications in duplicate, including top and side views, must be received for approval by Messe Berlin no later than January 17, 2012. All required structural data, e. g. for multistoried areas, stages and platforms, must likewise reach Messe Berlin GmbH no later than December 27, 2011. Failure to comply will result in their exclusion, or the withdrawal of previous acceptance. Construction plans must also be submitted, even if the stand is identical to that of previous years. Any damage caused by the exhibitor to the walls, floors, wiring, in outdoor areas etc. shall be repaired at the exhibitor's expense see also General Terms of Business, no. 7)

11. Noise, Background noise

Musical performances on the fair grounds, are only possible if machines and video, musical or show performances are to be held this way that neither visitors nor other exhibitors are annoyed or disturbed. Limit for machine demonstrations: 70 dB(A)
Limit for video performances: 70 dB(A)
The use of electronic amplifiers is not allowed.

12. Official approval

Exhibitors are responsible for ensuring that the necessary approvals are obtained for their own activities and those of their employees on the stand or the grounds, and that current industrial, trade and police regulations are observed. Should you have any queries regarding these matters you should contact the relevant authorities, and any queries relating to the commercial or industrial regulations should be clarified with the local authorities: Bezirksamt Charlottenburg von Berlin – Abteilung Wirtschaft. The International Building Trade Fair build IT 2012 is being held in accordance with industrial and trade law. The commercial privileges granted in accordance with Heading IV of the Commercial and Trade Regulations apply.

13. GEMA (performing rights organization) fees

Approval must be obtained from the German Performing Rights Organization, GEMA, for any public performance of copyrighted music by means of phonograph records of other sound media, or for musical performances, reproduced in radio and television broadcasts. Application should be made to the following address:
GEMA
Keithstr.7
10787 Berlin
Telephone (030) 212 92-0

14. Acceptance of orders, advertising and sales

Direct sales (acceptance of orders, conclusion of contracts or deliveries of goods) at the Fair are not permitted. Pricequotations are not permitted. Advertising material may only be distributed on behalf of exhibitors' own company and only for products they exhibit. No advertising may be carried out on behalf of other companies, and in particular any advertising for the manufacturers' customers is prohibited. The posting or distribution of printed advertising material or samples outside the rented stand area are prohibited, and no writing is allowed on the hall walls. If the exhibitor fails to comply with the regulations as stated above, Messe Berlin is entitled to impose a penalty of EUR 1,500,- per day if its instructions and warnings are not heeded.

15. Exhibitors' Services/ Communications Services

Exhibitors will receive the folder for the Exhibitors' Services providing all essential information and forms regarding service companies, installations, stand construction and design, insurance, parking permits etc. A general supervision of the exhibition halls and the outside displays is organized by Messe Berlin GmbH. Exhibitors are responsible for guarding and cleaning their own stands.

The Communications Services contains all the necessary forms for PR and advertising.

The deadlines and requirements mentioned in the Service folders are binding!

16. Technical guidelines; Technical Safety Law

The "Services for Exhibitors" also contain the technical guidelines which must be observed. Exhibitors are required to observe the provisions of the Law on Technical Working Equipment (Technical Safety Law).

17. General Terms of Business
These Conditions of Participation are subject of the enclosed "General Terms of Business for Messe Berlin GmbH".

General Terms of Business for Trade Fairs and Exhibitions organised by Messe Berlin

General Regulations

1. Applications
2. Joint Exhibitors
3. Conclusion of the Agreement
4. Allocation of Stands
5. Exhibits
6. Terms of Payment
7. Liability, Insurance
8. Withdrawal from the Contract
9. Force Majeure
10. Workers' and Exhibitors' Passes
11. Photographs and Film, Video and Sound Recordings
12. Advertising
13. Official Approval, Legal Regulations, Technical Guidelines
14. Regulations for the Maintenance of Order

Stand Construction

15. General Regulations, Deadlines
16. Stand Design

Other Services

17. Exhibitor Service Documents
18. Security Cover, Cleaning
19. Technical Installations
20. Photography
21. Catering Services
22. Federal Data Protection Act (BDSG)

Concluding Regulations

1 Applications

1.1 Stand Applications

Applications to participate in a trade fair or exhibition (event) must be made using the form marked "Application Form". This form should be completed carefully and should include a legally binding signature. The application is an irrevocable offer to enter into a contractual agreement with Messe Berlin, to which the exhibitor is committed until the commencement of the event.

1.2 Details of the Contract

The main sections of the contract are

- a) the Application Form,
- b) the Special Conditions of Participation,
- c) the Regulations as contained in the Exhibitor Service Documents,

- d) the General Terms of Business.

Where there is conflict between these various regulations they shall apply in the order listed above.

1.3 Conclusion of the Contractual Regulations

By signing the stand application the exhibitor recognises as binding the Terms of Business

and Conditions of Participation, as well as the Regulations contained in the Exhibitor Service Documents. He is responsible for ensuring that those persons employed by him during the event also comply with the terms of the contract in every respect.

2 Joint Exhibitors

If a number of exhibitors intend to hire a stand jointly, they must name one of their number in their application who will be authorised to negotiate with Messe Berlin on their behalf.

The authorised party bears the same liability for any faults or cases of negligence on the part of those whom he is authorised to represent as he does for his own faults and negligence. The participating exhibitors are liable jointly and severally to Messe Berlin.

3 Conclusion of Contract

3.1 Confirmation of Order

Messe Berlin will confirm its decision to accept an offer with a written confirmation of order (acceptance of the exhibitor and the exhibits for which application has been made).

3.2 Restrictions on the Exhibitor and Exhibits

If relevant grounds exist, and in particular if there is insufficient space, Messe Berlin may exclude individual exhibitors from participating, and may also limit the event to specific groups of exhibitors, if this becomes necessary in order to attain the objectives of the event. This also applies to exhibits.

3.3 Deviations from the Application

If Messe Berlin accepts the application for display space or for exhibits, subject to extensions, restrictions or other alterations, it is obliged to abide by this offer for a period of two weeks.

4 Allocation of Stands

4.1 Principle

In allocating the stand Messe Berlin will take into account the subject and the way in which a particular event is subdivided, as well as the space that is available. Messe Berlin will endeavour to meet specific requirements for stand locations wherever possible.

4.2 Changes to Adjoining Stands

The exhibit should accept that changes may take place in the situation on other stands at the beginning of the event, compared with

the time at which initial acceptance was granted. No claims for damages by either party can be entertained.

4.3 Exchanging Stands or Transferring them to Third Persons

The allocated stand may not be exchanged for that of another exhibitor, nor may it be transferred either partially or completely to a third person unless agreement has been reached with Messe Berlin.

5 Exhibits

5.1 Removal, Exchange

Only the agreed exhibits may be displayed. Furthermore they may only be removed subject to the approval of Messe Berlin. Exhibits may only be replaced by other items if written agreement has been obtained from Messe Berlin, and replacement must take place at least one hour before the official daily opening time, or one hour after the official closing time.

5.2 Exclusions

Messe Berlin is entitled to demand that exhibits should be removed if these were not included in the stand hire contract, or if they subsequently prove to cause annoyance or danger, or are incompatible with the objectives of the event. In the event of non-compliance, Messe Berlin is entitled to have recourse to law in removing the exhibits at the exhibitor's expense.

5.3 Direct Sales

Unless expressly permitted, no items may be sold directly. If such approval is given the exhibits must be marked with clearly legible price tickets. It is the exhibitor's responsibility to obtain the necessary approval from the trading and health authorities, and to observe these regulations. The Exhibitor Service Documents contain further details.

5.4 Protection of Copyrights and Patents

It is the responsibility of the exhibitor to ensure that copyrights and other industrial patents exist for his exhibits. A six month period of protection from the beginning of an exhibition for the protection of the inventions, samples and trademarks will only become effective if the Federal Minister of Justice has published the relevant announcement in the Bundesgesetzblatt (Federal Law Gazette).

6 Payment Conditions

6.1 Date when Payment becomes Due

According to the confirmation of order, the stand rental is up until the Messe Berlin bank accounts listed on the invoice. These payments must be made within the time period specified in the special conditions of participation and be annotated with the invoice and customer number. The amounts are due for payment at the time the invoice is issued. A final invoice will be sent after the event ends.

6.2 Transfer of Claims, Offsetting Claims

Claims against Messe Berlin are not transferable. Claims may only be offset in the case of uncontested counter-claims or counter-claims which have been ruled valid.

6.3 Objections

Objections to invoices will only be considered if submitted to Messe Berlin in writing within 14 days following issue of the invoice.

6.4 Hirer's Rights of Lien

In order to secure any claims it may have, Messe Berlin shall be entitled to exercise its rights of lien as hirer, and to sell the items thus withheld as it wishes, following notification in writing. Messe Berlin is only liable for any damage to the items held in lien if such damage was caused maliciously or by gross negligence.

7 Liability, Insurance

7.1 Messe Berlin assumes full liability for all damages resulting from intention or gross negligence on the part of Messe Berlin, its legal representatives or managing staff.

7.2 Messe Berlin is fundamentally liable for damages caused due to gross negligence on the part of assistants employed by Messe Berlin. This liability is limited to damages that are generally associated with this type of contract.

7.3 Messe Berlin is fundamentally liable for every breach of contract with regard to major contractual obligations. Major contractual obligations are defined as those that are vital to achieving the objectives of the contract (cardinal obligations). For breaches of cardinal obligations, provided they do not fall under Section 7.1, liability is limited to damages that are generally associated with this type of contract.

7.4 The limits of liability according to Paragraphs 1 through 3 do not apply to liability for insufficient warranted quality, liability according to German product liability

laws, and liability for loss of life, limb, or health.

7.5 Messe Berlin is not liable for pre-existing deficiencies associated with rented space and equipment (guarantee liability), regardless of fault.

7.6 The exhibitor is liable in accordance with legal regulations. It is recommended that exhibitors carry sufficient insurance. For further details, see the Exhibitor Service Documents.

8 Cancellation, Non-participation on the Part of the Exhibitor; Withdrawal from the Contract by Messe Berlin

8.1 Cancellation, Non-participation on the Part of the Exhibitor

The full stand rental charge shall still be payable if the exhibitor cancels or fails to take part in the event without notification of cancellation. If the exhibitor cancels and another lessee can be found for the stand, Messe Berlin retains the right to demand 25% of the invoiced stand rental charge from the original lessee to cover costs. The full stand rental must be paid when Messe Berlin GmbH rents the agreed upon stand space, although the overall area is reduced as a result of the cancellation/non-participation.

The lessee retains the right to submit evidence to prove that no such costs were incurred by Messe Berlin, or that they were lower than stated. The right to assert additional claims remains unaffected.

8.2 Withdrawal by Messe Berlin

Messe Berlin is entitled to withdraw under the following circumstances:

- a) if the rental charge is not received in full at the latest by the date stated in the invoice for participation costs and if the exhibitor does not pay before the expiry of any extension period that may be granted;
- b) if the stand is not occupied in time, i.e. if it is not obviously occupied within 24 hours of the official opening;
- c) if the exhibitor infringes domiciliary rights, and does not refrain from such actions even after being advised to do so;
- d) if the registered exhibitor, as a private or corporate entity, no longer conforms to the requirements for granting acceptance, or if Messe Berlin subsequently becomes aware of any reasons which, had they been known before, would have excluded that person from participation.

This applies in particular when bankruptcy or insolvency proceedings have been instituted, or if the exhibitor becomes insolvent. Exhibitors are required to inform Messe Berlin immediately in such circumstances.

In that cases, referred to above, Messe Berlin is entitled to claim damages. No. 8.1 may be applied accordingly.

9 Force Majeure

9.1 Cancellation of the Event

If Messe Berlin is prevented from holding the event for reasons outside its own control or that of the exhibitor, all claims to the stand rental become void. However, Messe Berlin may still invoice the exhibitor for work carried out in the latter's instructions, to cover any expenses already incurred, if the exhibitor is unable to furnish evidence that the results of this work are of no interest to him.

9.2 Rescheduling of the Event

If Messe Berlin is in a position to hold the event at a later date it must notify exhibitors immediately. Exhibitors are entitled to cancel their participation in the event if it is rescheduled, provided such cancellation is given within one week following receipt of this notification. In such cases claims for payment of stand rental no longer apply.

9.3 For Events that have Already Commenced

If Messe Berlin is obliged to shorten or cancel an event that has already begun, as a result of force majeure, exhibitors are not entitled to assert claims for repayment or for exemption from the stand rental charge.

10 Workers and Exhibitors Passes

10.1 Workers' Passes

Exhibitors will be supplied free of charge with passes for themselves and for any auxiliary staff employed during construction and dismantling. These will only be valid during construction and dismantling periods, and do not entitle the holders to enter the Exhibition Grounds during the event itself.

10.2 Exhibitors' Passes

Exhibitors will receive a limited number of special passes valid for the duration of the exhibition or fair, for use by themselves and their employees, and entitling them to admission free of charge. Additional details can be found in the conditions of participation.

10.3 Regulations Applying to Both Types of Passes

Passes are issued in the holder's name, or must be filled in correctly by the holder, who should also sign them. They are not transferable and are only valid in conjunction with an official ID document. In cases of misuse the passes will be withdrawn without compensation. In the case of joint participation by a number of exhibitors, only the authorised exhibitor will receive the required passes. Additional passes are available, for which a charge will be made.

11 Photographs and Film, Video and Sound Recordings

Messe Berlin is entitled to take photographs, make drawings, or to make films or video recordings of events taking place at the fair, of structures and stands, or of exhibits, and to use these for advertising purposes or for publication in the media. No objections for whatever reason by exhibitors will be entertained. This also applies to photographs or recordings made directly by the press or television with the approval of Messe Berlin.

12 Advertising

12.1 Scope

Advertising of all kinds is permitted but only within the stand hired by the exhibitor, on behalf of the exhibitor's own company, and only for exhibits manufactured or distributed by the exhibiting firm.

12.2 Approval

Advertising by means of loudspeakers, the display of slides or films, or the inclusion of performances or shows require the written approval of Messe Berlin. Written approval must also be obtained for the use of other equipment and installations intended to enhance the impact of advertising either optically or acoustically. Advertising of a political nature is strictly prohibited.

13 Official Approval, Legal Regulations, Technical Guidelines

In all cases it is the responsibility of the exhibitor to obtain official approval. Exhibitors are responsible for ensuring the compliance with GEMA (performing rights) regulations, as well as with regulations pertaining to trading and industrial law, police regulations, health regulations and other legal requirements. This also applies in particular to the "Law on technical equipment" (Gerätesicherheitsgesetz). Moreover, exhibitors must observe the "Technical Guidelines" as specified in the Exhibitor Service Documents, in particular with regard to the regulations

contained therein relating to stand construction and design, and the extensive safety regulations also specified in this folder.

14 Regulations for the Maintenance of Order

14.1 Domiciliary Rights

During the event exhibitors are subject to the domiciliary rights of Messe Berlin, which apply throughout the Exhibition grounds. Exhibitors must comply with instructions given by employees of Messe Berlin, who will prove their identity by means of an appropriate identification document.

14.2 Parking Spaces

Efforts will be made to meet exhibitors' specific requirement regarding parking on the Exhibition Grounds. However no automatic rights exist to a parking space.

14.3 Access to the Exhibition Grounds

Vehicles which do not have the correct authorisation or a document entitling them to park within the Exhibition Grounds will not be allowed access to the grounds during the event. Regulations pertaining to the delivery of goods and other items are covered by the conditions of participation.

14.4 Leaving the Grounds

Exhibitors and accompanying persons must leave the halls within one hour following the official closing time each day, and all vehicles must leave the grounds by this time. Any persons wishing to leave the exhibition with packages must furnish proof that they are entitled to do so to the security staff at the exits.

14.5 Miscellaneous

No animals are permitted on the Exhibition Grounds. Water required for use in connection with foodstuffs or for the cleaning of utensils coming into immediate contact with foodstuffs may only be obtained from taps supplying hygienic water. Water for such purposes may not be obtained from toilet facilities.

14.6 Environmental Protection

Exhibitors are required to make every effort to protect the environment. In this respect they should also observe the Environmental Guidelines of Messe Berlin which are enclosed with the Exhibitor Service Documents.

15 General Regulations, Deadlines

15.1 Deadlines

The construction and dismantling periods will be specified in the Special Conditions of Participation.

15.2 Construction, Services for Exhibitors

The Exhibitor Service Documents contain a list of services available from MB Capital Services GmbH, a division of Messe Berlin, regarding planning, construction and design of standard and individual stands.

15.3 Dismantling

a) Clearance Passes

A clearance pass must be shown before exhibits can be removed at the end of the exhibition or trade fair. Such passes will only be issued and made available to the stand occupant if the stand rental invoice has been paid in full.

b) Dismantling Period

Stands may not be cleared before the end of the event. Dismantling must be completed by the end of the allotted dismantling period. On expiry of this period Messe Berlin is entitled to undertake dismantling, removal of exhibits and their storage at the exhibitor's expense, or to order such arrangements to be made at the exhibitors' expense. Messe Berlin will only be liable for losses or damage to exhibits when such losses or damages are due to deliberate action or gross negligence. Messe Berlin is entitled to impose- liens to cover any expenses thus incurred (No. 6 Item 4).

16 Stand Design

16.1 Authorization Certificate

Exhibitors with ground-level, single-story stands without roofs are not required to submit plans for approval, providing the stand is in compliance with all other technical guidelines. Any other type of stand, mobile stand, or special constructions require approval. Construction plans (floor plan and front view) must be submitted in duplicate to Messe Berlin for approval. Complete details can be found in the Exhibitor Service Documents.

16.2 General Appearance

The exhibition stand must comply with the overall plan for the exhibition. Messe Berlin reserves the right to prohibit construction of unsuitable or inadequately designed stands.

16.3 Stand Equipment and Fittings during the Hours that the Event is Open

The stand must be correctly equipped and furnished, and staffed by competent personnel throughout the duration of the fair or exhibition, between the stipulated opening times.

16.4 Penalty Clause

If the exhibitor fails to comply with the regulations as stated above (No. 16, Item 2, 3), Messe Berlin is entitled to impose a penalty of Euro 500.00 per day if its instructions and warnings are not heeded.

17 Exhibitor Service Documents

The Exhibitor Service Documents containing information about the following: Technical guidelines, technical equipment standards in the halls, installations, stand constructions, design and furnishing, as well as about other services at trade fairs provided by MB Capital Services GmbH, insurance, PR work, the catalogue, room reservations and other services. The Exhibitor Service Documents also contain the necessary forms.

18 General Inspection, Cleaning

- a) Messe Berlin will provide security cover for the halls. However, it will only be liable for damages in the case of gross negligence. Security cover for the exhibition stand itself is a matter for the exhibitors. They are advised to take out appropriate insurance cover against such risks. During the night valuable and easily removed items should be securely locked up. Private security staff to guard the stands during the night-time may only be employed subject to written agreement by Messe Berlin.
- b) Messe Berlin will provide general cleaning on the grounds and in the aisles. Exhibitors are responsible for cleaning their own stands. Such cleaning work must be completed each day prior to the opening of the event.
- c) If the exhibitors do not employ their own personnel, stand cleaning and security must be arranged through the relevant company appointed by Messe Berlin.
- d) The exhibitor or his appointed stand constructor are responsible for disposing of any waste materials resulting from their work. In this respect the rules laid down in the environmental guidelines in the Exhibitor Service Documents must be observed.

19 Technical Installations

Regular supplies of electricity, water, gas and telephone services, along with other services in the halls, will be provided by companies authorised by Messe Berlin. Further details are contained in the conditions of participation.

20 Photography

The taking of photographs, films or videos on behalf of exhibitors during the daily opening hours of the event may only be carried out by photographers, film or video production companies thus authorised by Messe Berlin and in possession of the appropriate pass. Such authorisation also applies prior to and after the daily opening hours of the event. No other photographers or production companies will be permitted access to the Exhibition Grounds. Information on this matter can be obtained from the MB Capital Services GmbH.

21 Catering Services

Catering services are provided exclusively by Capital Catering GmbH, Messedamm 22, 14055 Berlin, Telephone +49(0)30 / 3038-3914.

22 Data Protection

The exhibitor expressly agrees that Messe Berlin may store, process, or disseminate personal information – including electronically processed data – for business purposes in accordance with German data protection laws.

The exhibitor expressly agrees that Messe Berlin may store, process or disseminate business information – including electronically processed data – as long as necessary to achieve the objectives of Messe Berlin or its affiliates, or to fulfill any other justifiable needs.

23 Concluding Regulations

23.1 Changes and Amendments in Writing

Any changes to the contents of this agreement (No. 1 Item 2), and ancillary agreements, are only legally binding if they have been confirmed in writing by Messe Berlin.

23.2 German Law

The mutual rights and obligations deriving from this contractual arrangement and resulting from this contract are subject to the law of the Federal Republic of Germany.

23.3 Place of Performance and Venue

Place of fulfillment is Berlin-Charlottenburg. If the defendant is a businessman or a legal

entity in the public domain, or if the defendant has no general place of jurisdiction within Germany, the place of jurisdiction is Berlin-Charlottenburg or the defendant's own place of jurisdiction.

23.4 Statute of Limitations

Claims by exhibitors against Messe Berlin expire after 6 months if not precluded by cogent legal regulations.

23.5 Redemptory Clause

If any individual provisions in these conditions of participation become void, this shall not affect the validity of the other regulations. The void provision should be altered in such a way as to fulfil the intended purpose.

